

Dear Sir,

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We are so pleased to provide you with an informative brief of our high level services in the process industry of Oil and Gas segment and can provide all products related to:

- **Distributed control systems and Specific Solutions for the oil and Gas, Chemical and Power market**
- **Process Field Instrumentation (pressure, Temperature, Level and Flow).**
- **Valves.**
- **Liquid and Gas (Analytical Solutions).**
- **Process maintenance and troubleshooting solutions and Asset Optimization.**
- **Pipeline**
- **Cabinets & Shelters**
- **Gas or liquid Measurement**
- **Analytical - Liquid or Gas**

Typically Services provided for a turnkey project execution cover the following activities:

- **Basic and Detailed Engineering**
- **Advanced Control Applications**
- **Field instruments selection and supply**
- **MIS solutions**
- **Systems Migration and Integration**
- **Erection Services**
- **Start up and commissioning**
- **Maintenance and after sales Services**

Industry Expertise

Our industry know-how and experience means we understand the challenges our customers face

- **Chemical**
- **Food & Beverage**
- **Life Sciences**
- **Oil & Gas**
- **Marine**
- **Metals & Mining**
- **Power**
- **Pulp & Paper**
- **Refining**
- **Water & Wastewater**



Will have and take the full control and the whole responsibility of the projects awarded from the quotation phase up to site delivery, site installation pre-commissioning and commissioning.

We also would like to bring to your attention that **POS** provides you with products of important lead industries whose brands are very well known on the Oil and Gas market segment.

- ❖ **Fisher Control - Control Valves**
- ❖ **Rosemount - Field Instrumentation and Tank Radar**
- ❖ **Micro Motion- Flow instruments**
- ❖ **Daniel Industries- Flow metering instruments and skids**
- ❖ **Beckman - Gas analysis instruments**
- ❖ **Saab - Level instruments**
- ❖ **Flow Computer Division**
- ❖ **Power & Water Solutions**
- ❖ **Analytical - Gas and Liquid**

**POS** As a [Puffer Sweiven Partner](#) is pleased to introduce the company in few lines.

Puffer-Sweiven is a sixty (60) year old supply and service technology company specializing in valves for control, regulator, safety relief, emergency shut down, and pipeline. We also supply field instrumentation, and plant automation for the energy, power, and petrochemical industries. We do work in upstream exploration and production, pipeline distribution, as well as downstream refining and LNG projects located all around the globe. Puffer-Sweiven is heavily experienced in major and minor plant maintenance turnarounds. We also hold training schools where we provide specific instruction to client engineers and technicians seeking expertise in the sizing, selection, specification, trouble shooting and repair of instrumentation.

[Puffer Sweiven](#)

**Local Business partner of Emerson Process Management in USA and the largest Representative in the world.**

Internationally, our companies employ in each country the brightest local engineers and technicians who are committed to long term customer service. We train our personnel at Puffer-Sweiven, Houston, Texas as well as the many USA factories we represent, to teach them the latest practical technology. Our Texas staff of engineers and technicians is always available to advise, answer questions or make recommendations to our subsidiary people and their clients when difficult applications arise. We support our International Offices 100% to be vital suppliers to the local Oil and Gas Industries in each country.

Puffer-Sweiven understands that training customers makes good business sense for both parties. Our Houston, Texas facility is one of the finest in the world, with approximately 50,000 square feet of office / training rooms, plus 80,000 square feet of shops and warehouse. Clients who purchase Emerson Plan-web digital automation to run their processes often will train at our facility for up to six (6) months on their own purchased equipment. We offer training on such topics as Fisher control valve sizing, Modicon PLC programming, and Bettis pneumatic actuator specification. Our La Porte, Texas facilities offer training in repair of process valves, safety relief valves, level gages, electric and pneumatic actuators too.

**Puffer-Sweiven** offers the industry's broadest array of process-automation products

- Control Systems
- Flow
- Automation/RTU
- Safety Instrumented
- Systems
- Regulators
- Pressure Protection
- Control Valves
- On/Off Valves
- Valve Automation
- Instrumentation



**Technical References**

- Conversion Tables
- Glossary Of Terms
- Regulator Tips
- Table of Contents
- Technical Monographs

## INTRODUCTION TO OMNISHELTER



**Omnishelter S.r.l.**, is a well known Italian designer and manufacturer of Passive And Active Cooled Shelters, i.e. enclosures for lodging Electric and Electronic Control and Telecommunication equipment for the

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### Telecommunications, Oil & Gas, Water & Power and Aviation Industries.

**Omnishelter** has acquired an outstanding experience in the supply of fully engineered Shelters, easy to be transported and handled, ready to be installed and commissioned at site, all requiring a low maintenance, built to stand and last for a long working life in harsh and severe environmental conditions in the hottest desert areas in Africa and the Middle East.

The company started in 1995 under the management of Mr. Franco Ceriani Dott.Ing., who had an over 15 year's previous technical and commercial experience in the same business and has developed a unique product both for Design and Construction, highly competitive on the domestic and export markets.

**Omnishelter** production facilities in Cuggiono, few kilometers far from Milano, and Only 15 minutes for Malpensa International Airport, well connected to the highway A4 Milan-Turin and to the Italian highways grid, are favorably located for easy handling and shipping shelters to any location in Italy and Overseas. On a total area of 8.000 square meters, a 4.000 square meters mechanical workshop, fully equipped for and entirely dedicated to the construction of telecom Shelters allows the company to entirely and directly performing all the manufacturing processes

To test Passive Shelters a Climatic Test Chamber, at Omnishelter's plant in Cuggiono, allows to perform all the Factory Acceptance Test (FAT) simulating the Severe specified climatic working cycles in the presence of Customers' appointed Personnel or any TPI.

The wide experience of Omnishelter in designing and manufacturing Shelters for The Oil & Gas industry is proved by a detailed References List of Projects carried out, in accordance to different required capacities and international standards, with Customers and End Users satisfaction.

**All the activities are performed following the Company Quality System certified to ISO 9001:2000 standard by Det Norske VERITAS DNV that witnesses Omnishelter's**

We Looking forward and taking this opportunity to provide some information on our company ;( attached), Hoping that the above documentation will allow you to consider **POS** a reliable supplier and partner for the supply of products and services in The process industries areas and will allow you to insert our company in your selected vender list.

**Yours faithfully,**



General Manager

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Stafford, Texas 77497  
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US Export Regulations  
US export Regulations state that US manufacturers must have knowledge of where their product will be installed, and what it will be used for.  
Effective immediately, ultimate destination and end-use code will be required on all orders. (Screening form is attached)  
Any order resulting from this quotation that will be for export from the United States must state the ultimate destination and end-use code of the Equipment being purchased. Screening form must be filled out and returned with the purchase order.

All Sales are subject exclusively to the attached **PUFFER.SWEIVEN** Standard Terms and Conditions (the "Contract"). No other terms or conditions shall be binding upon **PUFFER.SWEIVEN**, unless agreed to in writing and signed by an officer of **PUFFER.SWEIVEN**. Placing an order shall constitute Buyer's full acceptance of the entire contract exactly as written